

### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2014 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS
May 5, 2014 Version

### II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: Mid-Peninsula The Farm, Inc.

PROJECT NAME: 6800 Mission Family Housing

### PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION

Cashier's Check Only

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$1,247,306	annual Federal Credits, and
	total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements, if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (g). No additional documents is support of the basic thresholds or point selection categories shall be accepted from the sponsor beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 10 years, free of charge (exce child care). I understand that misrepresentation may result in cancellation of Tax Credit reservation, notification of th Internal Revenue Service and the Franchise Tax Board, and other actions which TCAC is authorized to take pursuar to California Health and Safety Code Section 50199.22 and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this day o	f , 2014 at	Ву	
			(Original Signature)
	, California.		
			(Typed or printed name)
		_	(Title)
	ACKNOWLE	DGMENT	
STATE OF	)		
COUNTY OF	)		
On_ personally appeared	before me,		,
	, wh	o proved to me	on the basis of satisfactory evidence)
he/she/they executed the sa	name(s) is/are subscribed to ame in his/her/their authorize	the within instruid capacity(ies),	ment and acknowledged to me that and that by his/her/their signature(s) erson(s) acted, executed the instrument
I certify under PENALTY Of true and correct.	F PERJURY under the laws o	of the State of Ca	alifornia that the foregoing paragraph is
WITNESS my hand and offi	icial seal.		
Signature		(Seal)	

Local Jurisdiction:	Daly City
City Manager:	Patricia E. Martel *
Title:	City Manager
Mailing Address:	333 90th Street
City:	Daly City
Zip Code:	94015
Phone Number:	650-991-8127 Ext.
FAX Number:	650-991-9459
E-mail:	citymanager@dalycity.org

<sup>\*</sup> For City Manager, please refer to the following the website below: http://events.cacities.org/CGI-SHL/TWSERVER.EXE/RUN:MEMLOOK

### II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

A.	Application Type  Application type: Preliminary Reservation  Prior application was submitted but not selected? No  If yes, enter application number: TCAC # CA
В.	Project Information
	Project Name: 6800 Mission Family Housing
	Site Address: 6800-6834 Mission Street; 325-331 Miriam Street
	If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)
	O'the Deb O'the Oran Makes
	City: Daly City County: San Mateo
	Zip Code: 94014 Census Tract: 6006.00  Assessor's Parcel Number(s): 003-172-130; -140; -150; -160; -170; -180; -240
	Assessor's Parcer Number(s). 003-172-130, -140, -150, -160, -170, -160, -240
	Project is located in a DDA:  Yes
	Project is located in a Qualified Census Tract:  Yes  *Federal Congressional District: 14
	Project is DDA/QCT but requesting State Credits No *State Assembly District: 19
	Special Needs with 130% basis & State Credits: No *State Senate District: 11
	Project is a Scattered Site Project:
	If yes, all sites within a 5-mile diameter range: N/A
	*Accurate information is essential; the following website is provided for reference:
	https://www.govtrack.us/congress/members/map http://findyourrep.legislature.ca.gov/
•	Credit Amount Dormostad (# 2014 On P. Dormost Do. 2014 40047 0 40000(# )/200)
C.	Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33)) Federal Only \$1,247,306
	Federal Only \$1,247,306 (state)
	*Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits.
	· · · · · · · · · · · · · · · · · · ·
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1))
	40%/60%
E.	Set-Aside Selection (Reg. Section 10315(a)-(e))
	Nonprofit (qualified nonprofit organization
_	
F.	Housing Type Selection (Reg. Sections 10315(g) & 10325(g))
	Large Family  If you selected Special Needs please list the percentage of Special Needs Unit:
	If between 50% and 75%, please specify other housing type construction standards that will be met:
	ii between 30 /0 and 73 /0, piease specify other nodsing type construction standards that will be met.
G.	Geographic Area (Reg. Section 10315(h))
	Please select your geographic area:
	South and West Bay Region: San Mateo and Santa Clara Counties

### **II. APPLICATION - SECTION 3: APPLICANT INFORMATION**

### **Identify Applicant** A. Applicant is the current owner and will retain ownership: N/A Yes Applicant will be or is a general partner in the to be formed or formed final ownership entity: Applicant is the project developer and will be part of the final ownership entity for the project: N/A Applicant is the project developer and will not be part of the final ownership entity for the project N/A B. **Applicant Contact Information** Applicant Name: Mid-Peninsula The Farm, Inc. Street Address: 303 Vintage Park Drive, Ste. 250 Foster City 94404 Citv: State: CA Zip Code: Contact Person: Matthew O. Franklin Phone: 650-356-2900 Ext.: Fax: mfranklin@midpen-housing.org Fmail: C. **Legal Status of Applicant:** Nonprofit Organization Parent Company: MidPen Housing Corporation If Other, Specify: D. General Partner(s) Information **D(1)** General Partner Name: Mid-Peninsula The Farm, Inc. (sole member of MP Westlake, LLC) Street Address: 303 Vintage Park Drive, Ste. 250 Foster City Citv: State: CA Zip Code: 94404 Matthew O. Franklin Contact Person: Phone: 650-356-2919 Ext.: Fax: mfranklin@midpen-housing.org Email: Nonprofit/For Profit: Parent Company: MidPen Housing Corporation Nonprofit D(2) General Partner Name: Street Address: City: State: Zip Code: Contact Person: Phone: Ext.: Fax: Email: Nonprofit/For Profit: (select one) Parent Company: D(3) General Partner Name: Street Address: City: Zip Code: State: Contact Person: Phone: Ext.: Fax: Email: Nonprofit/For Profit: (select one) Parent Company: E. General Partner(s) or Principal Owner(s) Type Nonprofit F. **Status of Ownership Entity** If to be formed, enter date: currently exists \*(Federal I.D. No. must be obtained prior to submitting carryover allocation package) G. **Contact Person During Application Process** Mid-Peninsula The Farm Inc. Company Name: Street Address: 303 Vintage Park Drive, Suite 250 Foster City City: State: CA Zip Code: 94404 Contact Person: Keri Lung Phone: 650-356-2922 Ext.: Fax: 650-357-9766

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klung@midpen-housing.org

Director of Housing Development (e.g., General Partner, Consultant, etc.)

Email:

Participatory Role:

### II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

### A. Indicate and List All Development Team Members

Developer: Address: City, State, Zip Contact Person: Phone: Fax: Email:	MidPen Housing Corporation 303 Vintage Park Drive, Ste. 250 Foster City, CA 94404 Keri Lung 650-356-2922 Ext.: 650-357-9766 klung@midpen-housing.org	Architect: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Dahlin Group Architecture 5865 Owens Drive Pleasanton, CA 94588 Lauri Moffet-Fehlberg 925-251-7200 Ext.: 925-251-7201 Ifehlberg@dahlingroup.com
Attorney: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Gubb & Barshay, LLP 505 14th Street, Suite 1050 Oakland, CA 94612 Natalie Gubb 415-781-6600 A15-781-6967 ngubb@gubbandbarshay.com	General Contractor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Vaquero Construction Inc. 650 5th Street Gilroy, CA 95020 Johny Van Dyke 408-592-4250 Ext.: johny@vaqueroconstruction.com
Tax Professional Address: City, State, Zip Contact Person: Phone: Fax: Email:	Gubb & Barshay, LLP 505 14th Street, Ste. 1050 Oakland, CA 94612 Natalie Gubb 415-781-6600 Atta-781-6967 ngubb@gubbandbarshay.com	Energy Consultant: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Bright Green Strategies, Inc.  150 Felker Street Santa Cruz, CA 95060 Sharon Block 510-863-1109 Ext.: 1 sharon@brightgreenstrategies.co
CPA: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Lindquist, Von Husen & Joyce LL 90 New Montgomery, 11th Floor San Francisco, CA 9105 Charlotte S. Tay, CPA 415-957-9999 Ext.: 415-957-1629 ctay@lvhj.com	Investor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Ext.:
Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:	California Housing Partnership Company Street, Ste. 300 San Francisco, CA 94104 Richard Mandel 415-433-6804 Ext.: 312 415-433-6805 rmandel@chpc.net	Market Analyst: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	The Concord Group 251 Kearny Street, Sixth Floor San Francisco, CA 94107 Tim M. Cornwell 415-397-5490 Ext.: 415-397-5496 tmc@theconcordgroup.com
Appraiser: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Valbridge Property Advisors 3160 Crow Canyon Place, Ste. 24 San Ramon, CA 94583 Nolan Tong 925-327-1660 925-327-1696 ntong@valbridge.com	Prop. Mgmt. Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	MidPen Property Management Cc 303 Vintage Park Drive, Ste. 250 Foster City, CA 94404 Debra Sobeck 650-356-2992 Ext.: 650-357-9766 dsobeck@midpen-housing.org

CNA Consultant:		2nd Prop. Mgmt Co.:	
Address:		Address:	
City, State, Zip		City, State, Zip:	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Fax:		Fax:	
Email:		Email:	

### II. APPLICATION - SECTION 5: PROJECT INFORMATION

A.	Type of Credit Requested
	New Construction  Yes If yes, will demolition of an existing structure be involved?  Yes
	(may include Adaptive Reuse)  If yes, will relocation of existing tenants be involved?  N/A
	Rehabilitation-Only  N/A  Is this an Adaptive Reuse project?  N/A
	Acquisition & Rehabilitation N/A If yes, please consult TCAC staff to determine the applicable
	regulatory requirements (new construction or rehabilitation).
	rogulator) roquiromo (non contention or ronasimation).
В.	Acquisition and Rehabilitation/Rehabilitation-only Projects
	If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required
	by IRC Sec. 42(d)(2)(B)(ii)? N/A
	If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? N/A
	Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of
	existing tenants? N/A  If you applicants must submit an explanation of releastion requirements, a detailed
	If yes, applicants must submit an explanation of relocation requirements, a detailed
	relocation plan including a budget with an identified funding source (see Checklist).
	Age of Existing Structures No. of Existing Buildings
	No. of Occupied Buildings No. of Existing Units
	No. of Stories
	Current Use:
C.	Purchase Information
	Name of Seller: Individs (2 parcels); Daly City (5 parcels) Signatory of Seller: City Manager
	Date of Purchase Contract or Option: 6/2/2014 Purchased from Affiliate: No
	Expiration Date of Option: 6/2/2014 If yes, broker fee amount to affiliate?
	Purchase Price: \$4,120,000 Special Assessment(s):
	Phone: 650-991-8255 Ext.: Historical Property/Site: No
	Holding Costs per Month: \$700 Total Projected Holding Costs: \$17,000
	Real Estate Tax Rate: 1.15%
D.	Project, Land, Building and Unit Information
	Project Type
	Single Room Occupancy: N/A Single Family Home: N/A
	Detached 2, 3, or 4 Family: N/A Housing Cooperative: N/A
	Tenant Homeownership: N/A One or Two Story Garden: N/A
	Townhouse/Row House: N/A Condominium: N/A
	Inner City Infill Site: N/A
	Two or More Story With an Elevator: Yes if yes, enter number of stories 5
	Two or More Story Without an Elevator: N/A if yes, enter number of stories
	One or More Levels of Subterranean Parking Yes
	Other: 2 - 4 stories woodframe residential over 1 story subterranean parking garage
E.	Land
	x Feet or 0.76 Acres 33,106 Square Feet
	If irregular, specify measurements in feet, acres, and square feet:
	ii iirogaiai, speoliy ilieasurements iii reet, aores, ana square reet.

F.	Building Information
	Total Number of Buildings: 1 Residential Buildings: 1
	Community Buildings: Commercial/ Retail Space: Yes
	If Commercial/ Retail Space, explain: (include use, size, location, and purpose)
	2,230 square feet shell on ground floor facing Mission Street. Required by Daly City Use Permit.
	Are Buildings on a Contiguous Site? Yes
	If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)? N/A
	Do any buildings have 4 or fewer units? No
	If yes, are any of the units to be occupied by the owner or
	a person related to the owner (IRC Sec. 42(i)(3)(c))?

G. Project Unit Number and Square Footage

Total number of units:	52
Total number of non-tax credit units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	51
Total number of low-income units:	51
Ratio of low-income units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	43,096
Total square footage of low-income units:	43,096
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total community room square footage:	2,119
Total commercial/ retail space square footage:	2,230
Total common space square footage (including managers' units):	36,639
Total parking structure square footage (excludes car-ports and "tuck under" parking):	32,172
**Total Square Footage of All Project Structures (excluding commercial/retail):	114,026

<sup>\*</sup>equals: "total square footage of all residential units" + "total community room square footage" + "total common space" + "total parking structure square footage")

Total Project Cost per Unit\$573,533Total Residential Project Cost per Unit\$561,589Total Eligible Basis per Unit\$465,376

### H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

indicate the number of units anticipated for the following populations:			
Homeless/formerly homeless	2		
Transitional housing	N/A		
Persons with physical, mental, development disabilities	N/A		
Persons with HIV/AIDS	N/A		
Transition age youth	N/A		
Farmworker	N/A		
Other: Supportive Housing per San Mateo County Defir			
Units w/ tenants of multiple disability type or subsidy layers, etc., brie			
For 4% federal applications only:			
Rural area consistent with TCAC methodology	N/A		

### II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

### A. Required Approvals Necessary to Begin Construction

		Approval Dates	5
	Application	Estimated	Actual
	Submittal	Approval	Approval
Negative Declaration under CEQA			4/28/2014
NEPA			1/26/2014
Toxic Report			N/A
Soils Report			N/A
Coastal Commission Approval			N/A
Article 34 of State Constitution			N/A
Site Plan			4/28/2014
Design Review			4/28/2014
Conditional Use Permit Approved or Required			4/28/2014
Variance Approved or Required			N/A

	Project and Site Information
Current Land Use Designation	Commercial - Mixed Use
Current Zoning and Maximum Density	C-1 Light Commercial
Proposed Zoning and Maximum Density	Same as above, approved for 52 units on .76 acres = 68 units/ac
Does this site have Inclusionary Zoning?	No
Occupancy restrictions that run with the land	
due to CUP's or density bonuses?	No (if yes, explain here)
Building Height Requirements	46 feet as approved
Required Parking Ratio	1.5:1 as approved
Is site in a Redevelopment Area?	No

### B. Development Timetable

		Actual or Scheduled		
		Month	1	Year
SITE	Environmental Review Completed	10	1	2013
SILE	Site Acquired	3	1	2014
	Conditional Use Permit	4	1	2014
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	4	1	2014
	Grading Permit	3	1	2015
	Building Permit	3	1	2015
CONSTRUCTION	Loan Application	6	1	2014
FINANCING	Enforceable Commitment	6	1	2014
FINANCING	Closing and Disbursement	3	1	2015
PERMANENT	Loan Application	6	1	2014
FINANCING	Enforceable Commitment	6	1	2014
FINANCING	Closing and Disbursement	3	1	2017
	Type and Source: Daly City Land Carry-Back Loan	N/A	1	
	Application	5	1	2014
	Closing or Award	6	1	2014
	Type and Source: San Mateo County AHF Loan	N/A	1	
	Application	10	1	2013
	Closing or Award	5	1	2014
	Type and Source: San Mateo County HOME/CDBG Loan	N/A	1	
	Application	1	1	2014
	Closing or Award	5	1	2014
	Type and Source: Daly City HOME	N/A	1	
OTHER LOANS	Application	6	1	2013
AND GRANTS	Closing or Award	6	1	2013
AND GRANTS	Type and Source: Daly City HTF	N/A	1	
	Application	6	1	2014
	Closing or Award	6	1	2014
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	10% of Costs Incurred	12	1	2014
	Construction Start	3	1	2015
	Construction Completion	9	1	2016
	Placed In Service	9	1	2016
	Occupancy of All Low-Income Units	3	1	2017

### III. PROJECT FINANCING SECTION 1: CONSTRUCTION FINANCING

### A. Construction Financing

### List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1) Wells Fargo Construction Loan	22	2.600%	\$19,111,259
2) City of Daly City - Land Carryback	660	3.000%	\$2,420,000
3) City of Daly City - HOME/HTF	660	3.000%	\$1,494,997
4) County of San Mateo AHF	660	3.000%	\$2,350,000
5) County of San Mateo HOME/CDBG	660	3.000%	\$2,270,425
6) Accrued/Deferred Soft Debt Interest (ba			\$138,932
7) Tax Credit Equity			\$1,029,027
8)			
9)			
10)			
11)			
12)			
	\$28,814,640		

	11)					
	12)					
		T	otal Fund	s For Construction:	\$28,814,6	640
1)	Lender/Source Wells Fargo Construction L			Source City of Daly Cit		k
	Street Address 45 Fremont Street, 9th Floor	or	Street A	ddress <mark>333 90th Stree</mark>	t	
	City: San Francisco		City:	Daly City		
	Contact Name: John S. Kauh			Name: Betsy ZoBell		
	Phone Number 415-947-5085 Ext.:		Phone N	lumbe <mark>650-991-8255</mark>	Ext.:	
	Type of Financing Construction Loan			Financing <mark>Residual Re</mark>		
	Is the Lender/Source Committed? Yes		Is the Le	nder/Source Committ	ed? Yes	
3)	Lender/Source City of Daly City - HOME/H	TF 4)	Lender/S	Source County of San	Mateo AHF	
	Street Address 333 90th Street		Street Ad	ddress <mark>264 Harbour B</mark>	lvd.	
	City: Daly City		City:	Belmont		
	Contact Name: Betsy ZoBell		Contact	Name: <mark>Douglas W. Fr</mark>	ederick	
	Phone Number 650-991-8255 Ext.:		Phone N	lumbe <mark>650-802-3358</mark>	Ext.:	
	Type of Financing Residual Receipt Loan			Financing <mark>Residual Re</mark>		
	Is the Lender/Source Committed? Yes		Is the Le	nder/Source Committ	ed? Yes	
5)	Lender/Source County of San Mateo HOM	E/CDBG 6)	Lender/S	Source Accrued/Defer	red Soft Debt Inter	es
	Street Address 264 Harbour Blvd.		Street A	ddress		
	City: Belmont		City:			
	Contact Name Douglas W. Frederick		Contact	Name:		
	Phone Number 650-802-3358 Ext.:		Phone N	lumbe	Ext.:	
	Type of Financing Residual Receipt Loan		Type of I	Financing		
	Is the Lender/Source Committed? Yes		Is the Le	nder/Source Committ	ed? Yes	
7)	Lender/Source Tax Credit Equity	8)	Lender/S	Source		
	Street Address		Street A	ddress		
	City:		City:			
	Contact Name:		Contact	Name		
	Phone Number Ext.:		Phone N	lumbe	Ext.:	
	Type of Financing		Type of I	Financing		
	Is the Lender/Source Committed? Yes		Is the Le	nder/Source Committ	ed? No	

9) Lender/Source		10) Lender/Source	
Street Address		Street Address	
City:		City:	
Contact Name:		Contact Name:	
Phone Numbe	Ext.:	Phone Number	Ext.:
Type of Financing		Type of Financing	
Is the Lender/Source Committed?	No	Is the Lender/Source Committee	l? No
			<u></u>
11) Lender/Source		12) Lender/Source	
Street Address		Street Address	
City:		City:	
Contact Name:		Contact Name:	
Phone Numbe	Ext.:	Phone Number	Ext.:
Type of Financing		Type of Financing	
Is the Lender/Source Committed?	No	Is the Lender/Source Committee	l? No

### III. PROJECT FINANCING SECTION 2: PERMANENT FINANCING

### A. Permanent Financing

### List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term	Interest	Residual	Annual Debt	Amount of
		(months)	Rate	Receipts /	Service	Funds
				Deferred Pymt.		
1)	Wells Fargo - A Tranche	420	5.900%		\$218,476	\$3,231,000
2)	Wells Fargo - B Tranche/Sect 8	420	5.900%		\$283,864	\$4,198,000
3)	City of Daly City - Land Carryback	660	3.000%	Residual		\$2,420,000
4)	City of Daly City - HOME/HTF	660	3.000%	Residual		\$1,494,997
5)	County of San Mateo AHF	660	3.000%	Residual		\$2,350,000
6)	County of San Mateo HOME/CDBG	660	3.000%	Residual		\$2,270,425
7)	Accrued/Deferred Soft Debt Interest (ba					\$138,932
8)						
9)						
10						
11						
12						
		•		Total Permane	ent Financing:	\$16,103,354
Total Tax Credit Equity:						\$13,720,361
Total Sources of Project Funds:						\$29,823,715

			rotal Permanent Financing:	\$16,103,354
			Total Tax Credit Equity:	\$13,720,361
			Total Sources of Project Funds:	\$29,823,715
1)	Lender/Source Wells Fargo - A Tranche	2)	Lender/Source Wells Fargo - B Trans	che/Sect 8
	Street Address 45 Fremont Street, 9th Floor		Street Address 45 Fremont Street, 9t	h Floor
	City: San Francisco		City: San Francisco	
	Contact Name: John S. Kauh		Contact Name: John S. Kauh	
	Phone Number 415-947-5085 Ext.:		Phone Number 415-947-5085	Ext.:
	Type of Financing Perm Loan		Type of Financing Perm Loan	
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
3)	Lender/Source City of Daly City - Land Carryback	4)	Lender/Source City of Daly City - HO	ME/HTF
	Street Address 333 90th Street		Street Address 333 90th Street	
	City: Daly City		City: Daly City	
	Contact Name: Betsy ZoBell		Contact Name: Betsy ZoBell	
	Phone Numbe 650-991-8255 Ext.:		Phone Number 650-991-8255	Ext.:
	Type of Financing Residual Receipt Loan		Type of Financing Residual Receipt I	_oan
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
5)	Lender/Source County of San Mateo AHF	6)	Lender/Source County of San Mateo	HOME/CDBG
	Street Address 264 Harbour Blvd.		Street Address 264 Harbour Blvd.	
	City: Belmont		City: Belmont	
	Contact Name Douglas W. Frederick		Contact Name Douglas W. Frederick	(
	Phone Numbe 650-802-3358 Ext.:		Phone Numbe 650-802-3358	Ext.:
	Type of Financing Residual Receipt Loan		Type of Financing Residual Receipt I	_oan
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
7)	Lender/Source Accrued/Deferred Soft Debt Interest	8)	Lender/Source	
	Street Address		Street Address	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number Ext.:		Phone Number	Ext.:
	Type of Financing		Type of Financing	· ·
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No
9)	Lender/Source	10)	Lender/Source	

Street Address	Street Address
City:	City:
Contact Name:	Contact Name:
Phone Number Ext.:	Phone Number Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
11) Lender/Source	12) Lender/Source
Street Address	Street Address
City:	City:
Contact Name	Contact Name:
Phone Number Ext.:	Phone Number Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No

### III. PROJECT FINANCING SECTION 3: INCOME INFORMATION

### A. Low Income Units

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
		Proposed	Total Monthly		Monthly Rent	% of Targeted	% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Area Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
1 Bedroom	2	\$541	\$1,082	\$81	\$622	30%	30.0%
2 Bedrooms	2	\$643	\$1,286	\$104	\$747	30%	30.0%
3 Bedrooms	2	\$732	\$1,464	\$131	\$863	30%	30.0%
1 Bedroom	6	\$645	\$3,870	\$81	\$726	35%	35.0%
2 Bedrooms	2	\$768	\$1,536	\$104	\$872	35%	35.0%
3 Bedrooms	2	\$876	\$1,752	\$131	\$1,007	60%	35.0%
1 Bedroom	8	\$957	\$7,656	\$81	\$1,038	50%	50.0%
2 Bedrooms	7	\$1,142	\$7,994	\$104	\$1,246	50%	50.0%
3 Bedrooms	6	\$1,308	\$7,848	\$131	\$1,439	50%	50.0%
3 Bedrooms	1	\$1,308	\$1,308	\$131	\$1,439	60%	50.0%
1 Bedroom	4	\$1,164	\$4,656	\$81	\$1,245	60%	60.0%
2 Bedrooms	4	\$1,391	\$5,564	\$104	\$1,495	60%	60.0%
3 Bedrooms	5	\$1,596	\$7,980	\$131	\$1,727	60%	60.0%
Total # Units:	51	Total:	\$53,996		Average:	48.4%	

### B. Manager Units

State law requires an onsite manager's unit for projects with 16 or more residential units. TCAC Regulation Section 10327(f)(7)(L) requires at least 1 manager's unit for every 80 residential units. Special Needs projects may demonstrate 24-hour desk staffing in lieu of an onsite manager's unit.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
2 Bedrooms	1		
Total # Units:	1	Total:	

No Special Needs project with 24-hour desk staffing

### C. Market Rate Units

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$53,996
Aggregate Annual Rents For All Units:	\$647,952

# D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	26
Length of Contract (years):	30
Expiration Date of Contract:	3/1/2047
Total Projected Annual Rental Subsidy:	\$343,740

### E. Miscellaneous Income

Annual Income from Laundry Facilities:	\$6,240
Annual Income from Vending Machines:	
Annual Interest Income:	
Other Annual Income: (specify here)	
Total Miscellaneous Income:	\$6,240
Total Annual Potential Gross Income:	\$997,932

### F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO / STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:		\$13	\$16	\$20		
Water Heating:						
Cooking:		\$6	\$8	\$10		
Lighting:						
Electricity:		\$19	\$26	\$36		
Water:*		\$43	\$54	\$65		
Other: (specify here)						
Total:		\$81	\$104	\$131		

<sup>\*</sup>PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

### Name of PHA or California Energy Commission Providing Utility Allowances:

**Housing Authority of San Mateo County** 

### G. Annual Residential Operating Expenses

Administrative	Advertising:	
	Legal:	
	Accounting/Audit:	\$15,144
	Security:	
	Other: Misc. Admin	\$26,406
	Total Administrative:	\$41,550
Managament	Total Management	¢27.440
Management	Total Management.	\$37,440
Utilities	Fuel:	
	Gas:	\$9,084
	Electricity:	\$16,560
	Water/Sewer:	\$35,736
	Total Utilities:	\$61,380
Payroll /	On-site Manager:	\$36,160
Payroll Taxes	Maintenance Personnel:	\$24,385
	Other: Payroll Taxes/Benefits	\$26,389
	· ·	\$86,934
	Total Insurance:	\$32,000
Maintenance	Painting:	\$120
	Repairs:	\$5,140
		\$11,496
		\$1,800
	Grounds:	\$4,200
		\$4,800
		\$5,460
Legal:		\$33,016
Other Expenses		\$1,700
	(-1 )	
	Total Other Expenses:	\$1,700

### **Total Expenses**

Total Annual Residential Operating Expenses:	\$294,020
Total Number of Units in the Project:	52
Total Annual Operating Expenses Per Unit:	\$5,654
Total 3-Month Operating Reserve:	\$218,165
Total Annual Internet Expense (site amenity election):	*
Total Annual Services Amenities Budget (from project expenses):	\$52,000 *
Total Annual Reserve for Replacement:	\$20,800 *
Total Annual Real Estate Taxes:	\$2,500 *

<sup>\*</sup> Please include in the identified lines on <u>THIS</u> page and <u>NOT</u> on any of the line items on Page 18. Please note that these will still need to be included when determining the net cash flow in the 15 year proforma.

### H. Commercial Income\*

Total Annual Commercial/Non-Residential Revenue:	\$1
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Servic	
Total Annual Commercial/Non-Residential Net Income:	\$1

<sup>\*</sup>The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

### III. PROJECT FINANCING SECTION 4: LOAN AND GRANT SUBSIDIES

### A. Inclusion/Exclusion From Eligible Basis

If lender	Funding Source is not funding sour		Included in Eligible Basis	
	ME, CDBG, etc.) <u>NO</u>	•	Yes/No	Amount
HOME In	nvestment Partnership	Act (HOME)	Yes	\$3,428,422
Commur	nity Development Bloc	N/A		
RHS 514	1		N/A	
RHS 515	5		N/A	
RHS 516	6		N/A	
RHS 538	3		N/A	
HOPE V		N/A		
McKinney	-Vento Homeless Assis	tance Program	N/A	
MHSA			N/A	
MHP			N/A	
Redevel	opment Set-aside Fur	nds	N/A	
Taxable	bond financing		N/A	
FHA Ris	k Sharing loan?	No	N/A	
State:	(specify here)		N/A	
Local:	San Mateo County Aff. Ho	using Funds	Yes	\$2,350,000
Private:			Yes	
Other:	Daly City Housing Trust F	unds	Yes	\$337,000
Other:	Daly City Land Carryback		Yes	\$2,420,000
Other:	(specify here)		N/A	

### B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	12/17/2013
Source:	San Mateo Co Hsg Auth
If Section 8:	Project-based vouchers
Percentage:	50.00%
Units Subsidized:	26
Amount Per Year:	\$343,740
Total Subsidy:	\$10,312,200
Term:	30

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

### C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 514:	
HUD Sec 236:		RHS 515:	
If Section 236, IRP?	N/A	RHS 521 (rent subsidy)	
RHS 538:		State / Local:	
HUD Section 8:		Rent Sup / RAP:	
If Section 8:	(select one)		
HUD SHP:			
Will the subsidy cont	inue?: No	Other: (specify here)	
If yes enter amount:		Other amount:	

### III. PROJECT FINANCING SECTION 5: THRESHOLD BASIS LIMIT

### A. Threshold Basis Limit

Unit Size	Unit Size Unit Basis Limit No. of								
SRO/STUDIO	, ,								
1 Bedroom									
2 Bedrooms	\$264,800	\$4,236,800							
3 Bedrooms	\$338,944	1	6	\$5,423,104					
4+ Bedrooms									
	TOTAL UNITS:	_	_						
	TOTAL UNADJUSTED THRESHOLD BAS								
		Yes/No							
out of public funds and state or federal prevailing	equired by a public awarding bg wages. List public awarding	ody to pay	Yes	\$2,810,057					
required to provide park under" parking) or throu structure of two or more	ing beneath residential units (n gh construction of an on-site pa levels.	ot "tuck arking	Yes	\$983,520					
		care center	No						
(d) Plus (+) 2% basis adjus	tment for projects where 100 pe	ercent of	No						
(e) Plus (+) up to 10% basis Section 10325 or Section	s adjustment for projects applyi n 10326 of these regulations th	at include	No						
	No								
(g) Plus (+) local development government entities. Confees also required.	Yes Please Enter Amount:	\$653,756							
	stment for projects wherein at I or units are serviced by an ele		Yes	\$1,405,028					
	TOTAL ADJUSTED THR		ASIS LIMIT:	\$19,902,645					

### **HIGH COST TEST**

Total Eligible Basis \$24,199,558

Percentage of the Adjusted Threshold Basis Limit 121.590%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

May 5, 2014 Version 22 Application 7/1/2014

### ITEM (e) Features

## REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual electricity use (dwelling and common area meters combined). If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be 45% or more energy efficient than current Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigated only with reclaimed water, greywater, or rainwater (excluding water used for community gardens).
  Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, ceramic tile, or natural linoleum in all common areas. Threshold Basis Limit increase 2%.
- N/A 9 Meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV. SOURCES AND USES BUDGET	SECTION 1	1: SOURCES AND USES BUDGET Permanent Sources																	
	TOTAL PROJECT			TAX CREDIT	1)Wells Fargo - A Tranche	2)Wells Fargo - B Tranche/Sect 8	3)City of Daly City - Land Carryback	4)City of Daly City - HOME/HTF	5)County of San Mateo AHF		7)Accrued/Def erred Soft Debt Interest (basis portion)	8)	9)	10)	11)	12)	SUBTOTAL	70% PVC for New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY		-					,							Const/Rehab	Acquisition
LAND COST/ACQUISITION																			
<sup>1</sup> Land Cost or Value	\$4,120,000	\$4,010,733	\$109,267	\$1,700,000			\$2,420,000												
<sup>2</sup> Demolition	\$150,000	\$146,022	\$3,978					\$150,000											
Legal	\$90,726	\$88,320	\$2,406					\$90,726									\$90,726		
Land Lease Rent Prepayment																			
<sup>1</sup> Total Land Cost or Value	\$4,360,726	\$4,245,075	\$115,651	\$1,700,000			\$2,420,000	\$240,726									\$4,360,726		
Existing Improvements Value																			
<sup>2</sup> Off-Site Improvements	\$163,350	\$159,018	\$4,332					\$163,350									\$163,350	\$159,018	
Total Acquisition Cost	\$163,350	\$159,018	\$4,332	04 700 000			<b>A</b> 0. 400.000	\$163,350									\$163,350		
Total Land Cost / Acquisition Cost Predevelopment Interest/Holding Cost	\$4,524,076	\$4,404,093 \$16,549	\$119,983	\$1,700,000			\$2,420,000	\$404,076 \$17,000									\$4,524,076		
Assumed, Accrued Interest on Existing	\$17,000	\$16,549	\$451					\$17,000									\$17,000		
Debt (Rehab/Acq)																			
Other: (Specify)																			
REHABILITATION																			
Site Work																			
Structures																			
General Requirements																			
Contractor Overhead																			
Contractor Profit																			
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify)																			
Total Rehabilitation Costs																			
Total Relocation Expenses  NEW CONSTRUCTION																			
Site Work	\$1,280,082	\$1,261,265	\$18,817	\$1,280,082													\$1,280,082	\$1,261,265	
Structures	\$14.868.372	\$14.649.807	\$218,565	\$3,865,140	\$3,231,000	\$4,198,000			\$2,350,000	\$1,085,300	\$138,932						\$14.868.372	\$14.649.807	
General Requirements	\$885.657	\$872.638	\$13,019	\$885.657	ψ0,201,000	φ4,130,000			Ψ2,000,000	ψ1,000,000	ψ100,302						\$885,657	\$872.638	
Contractor Overhead	\$370,594	\$365,146	\$5,448	\$370,594													\$370,594	\$365,146	
Contractor Profit	\$370,594	\$365,146	\$5,448														\$370,594	\$365,146	
Prevailing Wages																			
General Liability Insurance	\$186,119	\$183,383	\$2,736	\$186,119													\$186,119	\$183,383	
Photovoltaic System	\$200,000	\$197,060	\$2,940														\$200,000	\$197,060	
Total New Construction Costs	\$18,161,418	\$17,894,445	\$266,973	\$7,158,186	\$3,231,000	\$4,198,000			\$2,350,000	\$1,085,300	\$138,932						\$18,161,418	\$17,894,445	
ARCHITECTURAL FEES	****	0000 470	040 504					0040.004		A70							<b>****</b>	#000 4TO	
Design Supervision	\$920,000	\$906,476	\$13,524					\$919,921		\$79							\$920,000	\$906,476	
Total Architectural Costs	\$920,000	\$906,476	\$13,524					\$919,921		\$79							\$920,000	\$906,476	
Total Survey & Engineering	\$154,000	\$151,736	\$2,264					\$154,000		Ψ19							\$154,000	\$151,736	
CONSTRUCTION INTEREST & FEES	ψ.σ.,σσσ	ψ.σ.,rσσ	<b>\$2,20</b> 4					\$101,000									ψ.c.,000	<b>\$151,700</b>	
Construction Loan Interest	\$612,834	\$603,825	\$9,009	\$612,834													\$612,834	\$359,032	
Origination Fee	\$95,556	\$94,151	\$1,405	\$95,556													\$95,556	\$94,151	
Credit Enhancement/Application Fee																			
Bond Premium	\$120,484	\$118,713	\$1,771	\$120,484													\$120,484	\$118,713	
Title & Recording	\$25,000	\$24,633	\$368	\$25,000													\$25,000	\$24,633	
Taxes	\$17,500	\$17,243	\$257	\$17,500													\$17,500	\$17,243	
Other: Accrued/Def'd Interest Page	\$270,434	\$266,459	\$3,975	\$270,434													\$270,434	\$266,459	
Other: Accrued/Def'd Interest - Basis Portion	\$138,932	\$136,890	\$2,042	\$138,932													\$138,932	\$136,890	
Lender Expenses	\$30,000	\$29,559	\$441	\$30,000													\$30.000	\$29,559	
Total Construction Interest & Fees	\$1,310,740		\$19,268														\$1,310,740	\$1,046,679	
PERMANENT FINANCING	ψ1,010,740	ψ1,231,472	ψ13,200	ψ1,010,740													ψ1,010,740	ψ1,040,013	
Loan Origination Fee	\$37,145	\$37,145		\$37,145													\$37,145	5303 5303 53	
Credit Enhancement/Application Fee	,,. 10	72.,.10		72.,.10															
Title & Recording	\$15,000	\$15,000		\$15,000													\$15,000		
Taxes	_																		
Insurance						_													
Lender Expenses	\$20,000	\$20,000		\$20,000													\$20,000		
Other: (Specify)																			
Total Permanent Financing Costs	\$72,145	\$72,145		\$72,145									ļ						
Subtotals Forward	\$25,159,379	\$24,736,916	\$422,463	\$10,241,071	\$3,231,000	\$4,198,000	\$2,420,000	\$1,494,997	\$2,350,000	\$1,085,379	\$138,932			I		]	\$25,159,379	\$20,158,354	

SOURCES AND USES BUDGET	SECTION 1:	SOURCES AN	ND USES B <u>ud</u> o	GET						Peri	manent Sources																
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY	1)Wells Fargo A Tranche	2)Wells Fargo - B Tranche/Sect 8	3)City of Daly City - Land Carryback	4)City of Daly City - HOME/HTF	5)County of San Mateo AHF	6)County of San Mateo HOME/CDBG	7)Accrued/Def erred Soft Debt Interest (basis portion)	8)	9)	10)	11)	12)	SUBTOTAL	70% PVC for New Const/Rehab	30% PVC								
GAL FEES	A 1 = 2 = 2		2222															***									
Lender Legal Paid by Applicant	\$45,000	\$44,339	\$662	\$45,000	)												\$45,000	\$24,633									
Other: Transaction	\$35,000	\$34,486	\$515		)												\$35,000	\$29,559									
Total Attorney Costs SERVES	\$80,000	\$78,824	\$1,176	\$80,000													\$80,000	\$54,192									
Rent Reserves																											
Capitalized Rent Reserves																			4:00:00								
3-Month Operating Reserve	\$218,165	\$218,165		\$218,165	6												\$218,165										
Other: (Specify)																											
Total Reserve Costs	\$218,165	\$218,165		\$218,165	5												\$218,165		40.000								
PRAISAL																											
Total Appraisal Costs	\$7,500	\$7,390	\$110	\$7,500	)												\$7,500	\$7,390	)								
Total Contingency Cost	\$877,125	\$864,231	\$12,894	\$877,125	6												\$877,125	\$864,231	(								
HER PROJECT COSTS																											
CAC App/Allocation/Monitoring Fees	\$73,212	\$73,212								\$73,212							\$73,212										
Environmental Audit	\$48,500	\$47.787	\$713							\$48,500							\$48,500	\$47,787									
Local Development Impact Fees	\$653,756	\$653,756								\$653,756							\$653,756	\$653,756	3								
Permit Processing Fees	\$409,578	\$403,557	\$6,021							\$409,578							\$409,578	\$403,557									
Capital Fees	<b>\$</b> .00,000	<b>V</b> ,	40,02							<b>V</b> .00,0.0							<b>*</b> ,	<b>V</b> .00,00.	1								
Marketing	\$100,000	\$100,000		\$100.000													\$100,000		4								
Furnishings	\$125,000	\$125,000		\$125,000													\$125,000	\$125,000									
Market Study	\$8,500	\$8,500		\$8,500													\$8,500	ψ120,000	1								
Accounting/Reimbursables	φο,σσσ	φο,σσσ		φο,σσο													φο,οσο		_								
Soft Cost Contingency	\$300,000	\$295.590	\$4,410	\$300,000	1												\$300,000	\$295,590	1								
Commercial Tenant Improvements	\$150,000	Ψ295,590	\$150,000	\$150,000	1												\$150,000	Ψ293,390	+								
Prevailing Wage Monitor	\$28,000	\$28,000	ψ100,000	\$28,000													\$28,000	\$28,000	1								
nst Supervision/Testing/Inspections	\$185,000	\$182,281	\$2,720														\$185,000	\$182,281									
Other: (Specify)																											
Other: (Specify)																											
Total Other Costs	\$2,081,546	\$1,917,683	\$163,863	\$896,500	)					\$1,185,046							\$2,081,546	\$1,735,971									
SUBTOTAL PROJECT COST	\$28,423,715	\$27,823,209	\$600,506	\$12,320,361	\$3,231,000	\$4,198,000	\$2,420,000	\$1,494,997	\$2,350,000	\$2,270,425	\$138,932						\$28,423,715	\$22,820,138	š								
VELOPER COSTS																											
Developer Overhead/Profit	\$1,400,000	\$1,379,420	\$20,580	\$1,400,000													\$1,400,000	\$1,379,420	)								
Consultant/Processing Agent																											
Project Administration																											
Broker Fees Paid to a Related Party																											
Const. Oversight by Developer																											
Other: (Specify)																											
Total Developer Costs	\$1,400,000	\$1,379,420	\$20,580	\$1,400,000	ol .												\$1,400,000	\$1,379,420	J								
TOTAL PROJECT COST	\$29,823,715	* //	,	. , ,		\$4,198,000	\$2,420,000	\$1,494,997	\$2,350,000	\$2,270,425	\$138.932						\$29.823.715	. ,, -									
te: Syndication Costs may not be i			, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Ţ,. <u></u> ,,	+-,:,000	Ţ ., , o o o	<del>+-,,000</del>	, , , , , , , , , , , , , , , , , , ,	<del>+-,,000</del>	Ţ=,=: :, <b>:=0</b>	Ţ, <b>002</b>			•	Bridge Loan	Expense Duri	ng Construction:	ţ= :,:::; <b>000</b>									
		is subtotals.													90 _001		al Eligible Basis:	\$24,199,558	<u>.                                    </u>								

<sup>&</sup>lt;sup>1</sup> Required: evidence of land value (see Tab 1). TCAC will not accept a budget with a nominal land value. Please refer to TCAC Regulations and the application checklist for additional information and guidance. Land value must be included in Total Project Cost and Sources and Uses Budget (including donated or leased land).

<sup>&</sup>lt;sup>2</sup> Required: include a detailed explanation of *Demolition* and *Offsite Improvements* requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

### V. BASIS AND CREDITS SECTION 1: BASIS AND CREDITS

### **Determination of Eligible and Qualified Basis**

### A. Basis and Credits

	70% PVC for New Construction/ Rehabilitation	30% PVC for Acquisition
Total Eligible Basis:	\$24,199,558	
Ineligible Amounts		
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing:		
Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):		
Subtract Historic Credit (residential portion only):		
Total Ineligible Amounts:		
Total Eligible Basis Amount Voluntarily Excluded:	\$11,738,963	
Total Basis Reduction:	(\$11,738,963)	
Total Requested Unadjusted Eligible Basis:	\$12,460,595	
*Qualified Census Tract (QCT) or Difficult to Develop Area (DDA) Adjustment:	130%	100%
Total Adjusted Eligible Basis:	\$16,198,774	
Applicable Fraction:	100%	100%
Qualified Basis:	\$16,198,774	
Total Qualified Basis:	\$16,198,774	
**Total Credit Reduction:		
Total Adjusted Qualified Basis:	\$16,19	98,774

<sup>\*130%</sup> boost if your project is located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

### B. Determination of Federal Credit

	New	
	Construction	
	/Rehabilitation	Acquisition
Adjusted Qualified Basis, After Credit Reduction:	\$16,198,774	
*Applicable Percentage:	7.70%	3.36%
Subtotal Annual Federal Credit:	\$1,247,306	
Total Combined Annual Federal Credit:	\$1,247,306	

<sup>\*</sup> Applicants are required to use these percentages in calculating credit at the application stage.

<sup>\*\*</sup>to be calculated in: "Points System". See Checklist.

C.	Determination of Minimum Federal Credit Necessary For Feasil	oility			
	Total Project Cost		\$29,823,715		
	Permanent Financing		\$16,103,354		
	Funding Gap		\$13,720,361		
	Federal Tax Credit Factor		\$1.10000		
	The federal tax credit factor must be between \$0.90 and \$	1.10.			
	APPLICANTS ARE NOT PERMITTED TO CALCULATE CREDIT USING A T				
	OF THIS RANGE; DOING SO CAN RESULT IN APPLICATION DISQUALIFI				
	less than \$0.90 you must contact TCAC staff to discuss prior to submitti	ng your applica	ation.		
		_			
	Total Credits Necessary for Feasibility		\$12,473,055		
	Annual Federal Credit Necessary for Feasibility		\$1,247,306		
	Maximum Annual Federal Credits		\$1,247,306		
	Equity Raised From Federal Credit		\$13,720,361		
		<u> </u>			
	Remaining Funding Gap				
	If Applying For State Credit Complete Sect	ion (D) & (E)			
D.	Determination of State Credit	NC/Rehat	o Acquisitio	on	
	Adjusted Qualified Basis	\$12,460,59			
	(only rehabilitation or new construction basis, except in rare cases of At-Risk p	orojects			
	eligible for State Credit on the acquisition basis at the 0.13 factor)	(.13 if	federally-subsidized)		
	Factor Amount	30%	13%		
	Maximum Total State Credit	\$3,738,17	9 \$0		
_					
E.	Determination of Minimum State Credit Necessary for Feasibility	y _			
	State Tax Credit Factor				
	The state tax credit factor must be between \$0.60 and \$0.75.				
	APPLICANTS ARE NOT PERMITTED TO CALCULATE CREDIT USING A TAX CREDIT FACTOR OUTSIDE OF THIS RANGE; DOING SO CAN				
	RESULT IN APPLICATION DISQUALIFICATION.				
	RESULT IN AFFLICATION DISQUALIFICATION.				
	State Credit Necessary for Feasibility				
	State Credit Necessary for Feasibility	   			
	State Credit Necessary for Feasibility Maximum State Credit				

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### VI. POINTS SYSTEM SECTION 1: POINTS SYSTEM

A maximum of 20 points shall be available in combining the cost efficiency, credit reduction, and public funds categories.

A.	Cost Efficiency/Credit Reduction/Public Funds		Maximum 20 Po	oints
	A(1) Cost Efficiency		20 Points	
	For new construction, at-risk development, or a substantial rehabilitation developme least \$40,000 per unit.	nt where the hard costs of	rehabilitation is at	
	Make a selection: Not Applying for Cost Efficiency			
	Projects total eligible basis that is below the maximum calculated the adjustments receives 1 point for each full % below the maximum perbasis limits.  1) Project's adjusted threshold basis limits: 2) Project's total eligible basis: 3) Difference in threshold basis limits: 4) Calculated percent below adjusted threshold basis limits:	rmitted adjusted thres		ent)
		Total Points for	Cost Efficiency:	0
	A(2) Credit Reduction		20 Points	
	Credit Reduction: 0% (1 point for each full % that the qualified basis  1) Total Qualified Basis: 2) Credit Percent Reduction 3) Total Qualified Basis Reduction (This figure was rounded up to the nearest whole number on the worksheet "Basis of Project's Total Adjusted Qualified Basis:	\$16,198,774 0% \$0 & Credits") \$16,198,774		
		Total Points for C	realt Reduction:	0
	A(3) Public Funds Section		20 Points	
	Total committed funds (including assumptions), fee waivers, or value  1 point for each full % of Total Development Cost (TDC) including the value of all  \$8,535,422  1 Federal, state or local funds  2 Outstanding principal balances of prior existing public or sub  IRC 509(a)(1) local community foundation fundsdoes NOT including the value of all the value of	ny donations or fee waive esidized debt		

\$2.215.933 5 Private "tranche B" loan points value --calculated in "Final Tie Breaker Self-Score" spreadsheet Total committed funds, fee waivers, or value of donated land: \$10,751,355 \$29,823,715 \*\*\*Total project cost:

<sup>4</sup> Public contributions of off-site costs

Percentage of funds versus TDC: 36% (rounded down)

<sup>3</sup> Land donated by a public entity, or land leased from a public entity

Waiver of fees resulting in quantifiable cost savings and not required by federal or state law

<sup>3</sup> Land donated as part of an inclusionary housing ordinance or other negotiated development agreements

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All loans must be "soft," having terms (or remaining terms) in excess of 15 years, and below market interest rates, interest accruals, or residual receipts payments for at least the first 15 years of their terms. The maximum below-market interest rate allowed for scoring purposes is 4% simple, or the applicable federal rate if compounding. RHS Section 514 and 515 financing is considered soft debt for purposes of scoring under this category. There must be conclusive evidence presented in the application that any new public funds have been firmly committed as stated in Regulation Section 10325(c)(1)(C). Please see also Checklist Items, Tab 1.

<sup>&</sup>lt;sup>2</sup> If the principal balances of prior publicly funded or subsidized loans are to be assumed, documented approval of the loan assumption

or other required procedure by the public agency holding the promissory note must be provided. Accrued interest recast as principal under a new loan agreement will not be considered in scoring. See also Checklist Items, Tabs 1 and 20.

Total Points for Cost Efficiency, Credit Reduction, & Public Funds: 36

B. General Partner and Management Company Characteristics Maximum 9 Points

B(1) General Partner Experience General Partner Name:

Mid-Peninsula The Farm, Inc. (sole member of MP Westlake, LLC)

Select from ONE of the following two options:
7 or more projects in service over 3 years (6 Points)

Special Needs housing type project opting for 7 project experience category:

N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:

To qualify for this option, all projects must qualify as Special Needs.

(select one if applicable)

To receive points under this subsection for projects in existence for over 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which it is requesting points have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared (which must be effective no more than one year prior to the application deadline) and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested.

# Total Points for General Partner Experience: 6 B(2) Management Company Experience 3 Points Select from ONE of the following two options: 11 or more projects managed over 3 years (3 Points) Special Needs housing type project opting for 11 project experience category: N/A For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable) To qualify for this option, all projects must qualify as Special Needs.

<sup>&</sup>lt;sup>3</sup> To receive points in this category, current land and building values must supported by an independent, third party appraisal conducted within 1 year of the tax credit application and otherwise consistent with Regulation Section 10322(h)(9). Donated land value must be included in Total Project Cost and the Sources and Uses Budget. Evidence of land value is required (see Tab 1).

<sup>&</sup>lt;sup>4</sup> Off-site costs must be documented as waived fees pursuant to a nexus study or must be developed by a sponsor as a condition of local approval. Please review Regulation Section 10325(c)(1)(C) for a more complete description of requirements.

<sup>&</sup>lt;sup>5</sup> Private "tranche B" loans underwritten based on rent differentials attributable to rent subsidies. Calculate in Final Tie Breaker Self-Score.

### Total Points for Management Company Experience:

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points. Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than two active LIHTC projects in California should refer to Regulation Section 10325(c)(2) and Checklist Items Tabs 21 and 22 for additional requirements.

# C. Housing Needs Maximum 10 Points Large Family Total Points for Housing Needs: 10

### D. Site & Service Amenities

**Maximum 25 Points** 

D(1) Site Amenities Maximum 15 Points

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application, except under the Public School subsection as indicated in Regulation Section 10325(c)(5)(A)(5). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not include physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Amenities may include:

### a) Transit-Oriented Development Strategy

(i) Located where there is a transit station, rain station, commuter rail station, bus station, or public bus stop within 1/4 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday, and the project's density exceeds 25 units per acre. 7 Points

(ii) The project site is within 1/4 mile of a transit station, rail station, commuter rail station, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday.

6 Points

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(iii)	The project site is within 1/3 mile of a public bus stop or rail station with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday.	5 Points	
(iv)	The project site is located within 1/4 mile of a regular public bus stop or a rapid transit system stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)	4 Points	
(v)	The project site is located within 1/3 mile of a regular public bus stop or rapid transit system stop.	3 Points	
Sel	lect one: (i)		
	A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If preapproved, select applicable point category above.		
	Total Points for Transit-Oriented Development Strategy	Amenity:	7
b) Pu	blic Park		
(i)	The site is within 1/4 mile of a public park (1/2 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public.	3 Points	
	Joint-use agreement (if yes, please provide a copy)  N/A		
(ii)	The site is within 1/2 mile (1 mile for Rural set-aside).	2 Points	
Sel	lect one: (i)		
	Total Points for Public Park	Amenity:	3
c) Bo	ok-Lending Public Library		
(i)	The site is within 1/4 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1/2 mile for Rural set-aside projects).	3 Points	
(ii)	The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).	2 Points	
Sel	ect one: (i)		
	Total Points for Public Library	Amenity:	3
•	II-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market ease refer to Checklist Items for supporting documentation requirements		
(i)	The site is within 1/4 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).	5 Points	

4 Points

(ii) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural

	set-aside projects).		
(iii)	The site is within 1.5 miles of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 miles for Rural set-aside projects).	3 Points	
(iv)	The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).	4 Points	
(v)	The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).	3 Points	
(vi)	The site is within 1/4 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year.	2 Points	
(vii)	) The site is within 1/2 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year.	1 Point	
Sel	lect one: (i)		
	Total Points for Full-Scale Grocery Store/Supermarket or Convenience Ma	rket Amenity:	5
<b>e) Pu</b>	blic Elementary, Middle, or High School	3 Points	
W	For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.	3 i olits	
(ii)	The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.	2 Points	
Sel	lect one: (ii)		
	Total Points for Public Elementary, Middle, or High Sch	nool Amenity:	2
f) Ser	nior Developments: Daily Operated Senior Center		
(i)	For a <b>senior development</b> the project site is within 1/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1/2 mile for Rural set-aside).	3 Points	
(ii)	The project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural Set-aside).	2 Points	
Sel	lect one: N/A		

### g) Special Needs or SRO Development: Population Specific Service Oriented Facility

Total Points for Daily Operated Senior Center Amenity:

(i)	For a <b>special needs or SRO development</b> , the site is located within 1/2 mile of a facility that operates to serve the population living in the development.	3 Points	
(ii)	The project site is located within 1 mile of a facility that operates to serve the population living in the development.	2 Points	
Sel	ect one: N/A		
	Total Points for Population Specific Service Oriented Faci	lity Amenity:	0
h) Me	edical Clinic or Hospital		
(i)	The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	3 Points	
(ii)	The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	2 Points	
Sel	ect one: N/A		
	Total Points for Medical Clinic or Hosp	ital Amenity:	0
i) Pha	armacy		
(i)	The site is within 1/4 mile of a pharmacy (1/2 mile for Rural Set-aside). (This category may be combined with the other site amenities above).	2 Points	
(ii)	The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).	1 Point	
Sel	ect one: (i)		
	Total Points fo	or Pharmacy:	2
j) ln-u	ınit High Speed Internet Service		
(i)	High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 10 years, and available within 6 months of the project's placed-inservice date. If internet service is selected, it must be provided even if it is not needed for points.	2 Points	
(ii)	Rural set-aside only: High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 10 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.	3 Points	
Sel	ect one: N/A		
	Total Points for Inte	rnet Service:	0
		A	00
	Total Points for Sit	e Amenities:	22

Site Amenity Com	det List.		
Amenity Name:	SamTrans ECR	Amenity Name:	Marchbank Park
Address:	Mission Street & Eastlake Ave.	Address:	10 S. Parkview Avenue
City, Zip	Daly City 94014	City, Zip	Daly City 94014
Contact Person:	Administrative Office	Contact Person:	Joseph Curran, Director
Phone:	650-508-6200 Ext.:	Phone:	650-991-8006 Ext.:
Amenity Type:	Transit Station/Transit Stop	Amenity Type:	Public Park
Website:	www.samtrans.com	Website:	www.recreationparks.net/CA/Sanl
Distance in miles:	0.04	Distance in miles:	0.18
Amenity Name:	John Daly Library	Amenity Name:	Lucky Supermarket
Address:	134 Hillside Boulevard	Address:	6843 Mission Street
City, Zip	Daly City 94014	City, Zip	Daly City 94014
Contact Person:	Rameses Escobedo, Manager	Contact Person:	George Chatfield, Store Manager
Phone:	650-991-8073 Ext.:	Phone:	650-992-6260 Ext.:
Amenity Type:	Book-Lending Public Library	Amenity Type:	Grocery/Farmers' Market
Website:	www.dalycity.org	Website:	www.luckysupermarkets.com
Distance in miles:	0.17	Distance in miles:	0.09
Amenity Name:	Lucky Supermarket Pharmacy	Amenity Name:	Woodrow Wilson Elementary
Address:	6843 Mission Street	Address:	43 Miriam Street
City, Zip	Daly City 94014	City, Zip	Daly City 94014
Contact Person:	Chris Kochiya, Pharmacy Mgr.	Contact Person:	Brian Allen, Principal
Phone:	650-992-9504 Ext.:	Phone:	650-991-1255 Ext.:
Amenity Type:	Pharmacy	Amenity Type:	Public Elementary/Middle/High Sc
Website:	www.luckysupermarkets.com	Website:	www.jsd.k12.ca.us/woodrow+wilsc
Distance in miles:	0.09	Distance in miles:	0.27
A		A	
Amenity Name:		Amenity Name:	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:	Esta	Contact Person:	Est a
Phone:	Ext.:	Phone:	Ext.:
Amenity Type:		Amenity Type:	
Website:		Website:	
Distance in miles:		Distance in miles:	
Amenity Name:		Amenity Name:	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Amenity Type:	EXI	Amenity Type:	EXI
Website:		Website:	
Distance in miles:		Distance in miles:	
Distance in miles.		Distance in miles.	

### D(2) Service Amenities

**Site Amenity Contact List:** 

**Maximum 10 Points** 

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants.

Except as provided below and in Reg. Section 10325(c)(5)(B) in order to receive points in this category

physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 10 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 mile for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects, Items 7 through 12 are applicable to Special Needs and SRO projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.

No more than 10 points will be awarded in this category. The service budget spreadsheet must be completed. Amenities may include, but are not limited to:

### a) Large Family, Senior, At-Risk projects:

Yes (1) Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.

5 points

N/A

Service Coordinator as listed above, except:

3 points

Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.

N/A (2) Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.

5 points

N/A

Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms. 3 points

7 points

N/A (3) Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours instruction each year (42 hours for small developments of 20 units or less).

Yes	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours instruction each year (30 hours for small developments).	5 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours instruction each year (18 hours for small developments).	3 points
N/A (4)	Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs. Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
N/A	Health and wellness services and programs as listed above, except:  Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
N/A	Health and wellness services and programs as listed above, except:  Minimum of 40 hours of services per year for each 100 bedrooms.	2 points
N/A (5)	<b>Licensed child care.</b> Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.)	5 points
<b>N/A</b> (6)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	After school program for school age children as listed above, except:  Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A	After school program for school age children as listed above, except:  Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points
b) Specia N/A (7)	I Needs and SRO projects:  Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan.  Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
N/A	Case Manager as listed above, except: Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
<u>N/A</u> (8)	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.	5 points
N/A	Service Coordinator or Other Services Specialist as listed above, except:  Minimum ratio of 1 FTE Case Manager to 600 bedrooms.	3 points

<u>N/A</u> (9)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).	5 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
N/A (10)	<b>Health or behavioral health services</b> provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
<u>N/A</u> (11)	<b>Licensed child care.</b> Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.)	5 points
N/A (12)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	After school program for school age children as listed above, except:  Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A	After school program for school age children as listed above, except:  Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points
The servi	ce budget spreadsheet must be completed. Total Points for Service	Amenities: 10

### E. Sustainable Building Methods

**Maximum 10 Points** 

REVIEW REG. SECTION 10325(c)(6) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

<b>F(1)</b> New	Construction	and Adaptive	Reuse projects	select from th	e following features:

Develop the project in accordance with the minimum Yes requirements with any one of the following programs: **GreenPoint Rated Multifamily Guidelines** 

5 Points

(ii) Energy efficiency as indicated in Reg. Section 10325(c)(6)(B) beyond the requirements in 2008 Title 24, Part 6 of the California Building Code (2008 Title 24):

N/A Low Rise (1-3 habitable stories) N/A

0 Points

Multifamily of 4+ habitable stories N/A

0 Points

Yes (iii) Develop the project beyond the minimum requirements of the program chosen in section (i) above:

	LEED N/A	0 Points
	GreenPoint Rated Multifamily Guidelines  125	5 Points
		5 1 OIIII3
	bilitation projects select from the following features:	0.5.1.1
N/A (iv)	Develop the project in accordance with the minimum requirements with any one of the following programs:	0 Points
	N/A	
<b>N/A</b> (v)	у, решения и портина и пор	
	decrease in estimated Time Dependent Valuation energy use post- Improvement over current:	
	N/A	0 Points
N/A (vi)	Develop the project beyond the minimum requirements of the program	
	chosen in section (i) above: <u>LEED</u> GreenPoint Rated Existing Home Multifamily Program	
	N/A N/A	0 Points
	<del></del>	0 Points
	2011 Enterprise Green Communities	O Dointo
	N/A	0 Points
N/A (vii)	Additional rehabilitation project measures (chose one or more of the following three	categories):
	(A) PHOTOVOLTAIC / SOLAR	0 Points
	N/A	
N1/A	(D) SUSTAINABLE BUILDING MANACEMENT BRACTICES, INCLUDING THE FOULOWING.	
N/A	(B) SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING THE FOLLOWING: <ol> <li>Develop project-specific maintenance manual, including information on all energy and green building</li> </ol>	<b>0 Points</b>
	Certify building management staff in sustainable building operations (BPI or equivalent)	<b>J</b>
	3. Undertake formal building systems commissioning, retro-commissioning, or re-commissioning	
	(a) INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS,	0 Points
N/A	(C) ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS	U FUIIIS

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(6), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(6)(H) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(6) will be subject to negative points under Section 10325(c)(3).

**Total Points For Sustainable Building Methods:** 10

**Maximum 52 Points** 

### F. Lowest Income

F(1) Lowest Income Restriction for All Units

50 Points

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Income Targeted Units to Total Tax

Credit Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income for 25 points and 40% of Income Targeted Units to Total Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Income Targeted Units" may be used multiple times. For example, 50% of Targeted Units at 50% of Area Median Income for 25 points may be combined with another 50% of Targeted Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

\*Only projects competing in the Rural Set-aside may use the 55% AMI column and selected targeting in the 50% AMI column.

\*\*60% AMI is included as a place-holder and will not receive any additional points.

		Percent of Area Median Income (AMI)						
		**60% <b>*55% 50% 45% 40% 35% 30%</b>						30%
	80%	0				45	47.5	50
	75%	0				42.5	45	47.5
	70%	0				40	42.5	45
	65%	0			35	37.5	40	42.5
	60%	0			32.5	35	37.5	40
	55%	0			30	32.5	35	37.5
	50%	0		25*	27.5	30	32.5	35
	45%	0		22.5*	25	27.5	30	32.5
Percent of Income	40%	0	17.5	20	22.5	25	27.5	30
	35%	0	15	17.5	20	22.5	25	27.5
Total Tax Credit	30%	0	12.5	15	17.5	20	22.5	25
Units (exclusive of	25%	0	10	12.5	15	17.5	20	22.5
mgr.'s units)	20%	0	7.5	10	12.5	15	17.5	20
	15%	0	5	7.5	10	12.5	15	17.5
	10%	0	2.5	5	7.5	10	12.5	15

Consolidate your units before entering your information into the table						
Do not enter any non-qualifying units into the table						
<u>Number</u> of Targeted Tax Credit Units	Percent of Area Median Income (AMI) (30%- 55%)*	Percentage of Units to Total Units (before rounding down)	Percent of Income Targeted Units to Total Tax Credit Units (exclusive of mgr.'s units)	Points Earned		
6	30	11.76	10	15		
8	35	15.69	15	15		
	40	0.00	0	0		
	45	0.00	0	0		
21	50	41.18	40	20		
	0 -Rural only	0.00	0	0		
	0 -Rural only	0.00	0	0		
16	60	31.37	30	0		
51	Total Points Requested: 50					

<sup>\*</sup>IF 60% AMI UNITS ARE LESS THAN 10% OF TOTAL UNITS, LEAVE CELL E628 BLANK.

### F(2) Lowest Income for 10% of Total Restricted Units at 30% AMI

2 Points

A project that agrees to have at least 10% of its units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

	Total Number of Tax Credit Units		Percentage of Units to Total
		U	
Bedroom	per Bedroom	Credit Units @	Units (by

Selection	Size	30% AMI	bedroom size)
5 BR	0	0	0.0000
4 BR	0	0	0.0000
3 BR	16	2	0.1250
2 BR	15	2	0.1333
1 BR	20	2	0.1000
SRO	0	0	0.0000
Total:	51	6	-

Lowest Income for 10% of Total Restricted Units at 30% AMI Points:	2	
--	---	--

Total Points for Lowest Income: 52

### G. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 20 points. Within the application the following must be delivered (see Checklist Items for additional information):

Readines	Maximum 20 Points	
Yes (i)	Enforceable commitment for all construction financing, as evidenced by executed commitment and payment of commitment fees	5 points
Yes (ii)	Evidence, as verified by the appropriate officials, of site plan approval and that all land use environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction are either finally approved or unnecessary	5 points
Yes (iii)	All necessary public/tribal approvals except building permits	5 points
Yes (iv)	Design review approval	5 points

20 points will be available to projects that document all of the above and are able to begin construction within 180 days of the Credit Reservation, as evidenced by submission of the following within 180 days of the Credit Reservation: updated application form and explanation of changes, executed construction contract, breakdown of lender-approved construction costs, recorded deeds of trust for all construction financing, binding commitments for permanent financing and any other required financing, a limited partnership agreement executed by the general partner and the investor providing the equity, payment of all construction lender fees, issuance of building permits (a grading permit does not meet this requirement), and notice to proceed delivered to the contractor. If no construction lender is involved, evidence must be submitted within 180 days after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Credit Reservation. In addition to the above, all applicants receiving any points under this subsection must provide an executed Letter of Intent (LOI) from the project's equity partner within 90 days of the credit reservation. The LOI must include those features called for in the CTCAC application (See <u>Appendix</u> for requirements).

In the event that one or more of the above criteria have NOT been met, 5 points may be awarded for each one that has been met, up to a maximum of 15 points. In such cases, the 180-day requirements shall not apply to projects that do not obtain the maximum points in this category. The 90-day requirements apply to all projects requesting any points under this category.

Total Points for Readiness to Proceed:	20

### H. Miscellaneous Federal and State Policies

**Maximum 2 Points** 

Yes (i) For applicants that agree that the Committee may exchange Federal Tax Credits for State Tax Credits in an amount that will yield equal equity as if only Federal Tax Credits

2 Points

were awarded.

N/A (ii)	Enhanced Accessibility and Visitability. Project design incorporates California Building Code Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units.	2 Points
N/A (iii)	Smoke Free Residence. The proposed project will contain nonsmoking buildings or sections of buildings. Nonsmoking sections must consist of at least half the units within the building, and those units must be contiguous.	2 Points
N/A (iv)	Historic Preservation. The project proposes to incorporate historic tax credits.	1 Point
N/A (v)	Qualified Census Tract (QCT). The project is located within a QCT and the development would contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official.	2 Points
N/A (vi)	Eventual Tenant Ownership. The project proposes to make tax credit units available for eventual tenant ownership.	1 Point

### Total Points for Miscellaneous Federal and State Policies: 2

### VI. POINTS SYSTEM SECTION 2: POINTS SYSTEM SUMMARY

Total Possible Points: 148, Minimum Points Required: 123
(Do Not Submit An Application If You Do Not Have The Minimum Points Required)

		APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
Α.	Cost Efficiency, Credit Reduction, & Public Funds	20	20	20
	A(1) Cost Efficiency	0	20	
	A(2) Credit Reduction	0	20	
	A(3) Public Funds	36	20	
B.	General Partner & Management Company Experience	9	9	9
	A(1) General Partner Experience	6	6	
	A(2) Management Company Experience	3	3	
C.	Housing Needs	10	10	10
D.	Site & Service Amenities	25	25	25
	D(1) Site Amenities	22	15	
	D(2) Service Amenities	10	10	
E.	Sustainable Building Methods	10	10	10
F.	Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
	F(1) Lowest Income	50.0	50.0	
	F(2) 10% of Units Restricted @ 30% AMI	2	2	
G.	Readiness to Proceed	20	20	20
Н.	Miscellaneous Federal and State Policies	2	2	2
*Neg	pative Points (if any, please enter amount:)		NO MAX	0
			Total Points:	148.0

<sup>\*</sup>Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members,

but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

### VII. TIE BREAKER SYSTEM FINAL TIE BREAKER SELF SCORE

This section is included in the application for self-scoring. Be aware that TCAC will use self scores to determine which projects undergo further review in the competition, including the verification of self scores, for possible reservation of tax credits. TCAC will not verify or evaluate every project's self score. Project's that self score too low to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent public funds in Tab 20 and evidence of public subsidies, if any, in Tab 17.

Projects with commercial/non-residential costs will have committed public funds discounted by the percentage of the project proposed to be commercial or non-residential.

Evidence of land value is required (see Tab 1). The value of the land per TCAC Regulations must be included in "Total residential project development costs" below as evidenced in Tab 1 of the application. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

### Final Tie Breaker Formula:

Committed permanent public funds defraying residential costs

Total residential project development costs

+ (( 1 - Requested unadjusted eligible basis Total residential project development costs ) /3)

### **Self-Scoring Calculation:**

\$11,869,190 \$29,202,629 \$29,202,629 \$29,202,629 \$29,202,629 \$29,202,629

List individual committed public funding sources, including donations:

Tranche B, if applicable (calculate below)	\$2,215,933
City of Daly City - Land Carryback	\$2,420,000
City of Daly City - HOME/HTF	\$1,494,997
County of San Mateo AHF	\$2,350,000
County of San Mateo HOME/CDBG	\$2,270,425
Less: Commercial Proration	-\$223,900
Plus: Rental Subsidy Adjustment	\$1,341,735
TOTAL	\$11,869,190

\*\* The first numerator may include the following permanent funding sources that are <u>not</u> eligible for public funds points under Reg. Section 10325(c)(1)(C):

(1) funding contributed by a charitable foundation where a public body appoints a majority of the voting members; and (2) land and improvements contributed by a 501(c) organization as long as the asset was held by the organization for at least 10 years per TCAC Reg. Section 10325(c)(10).

For mixed-use projects, the permanent public fund numerator must be discounted/reduced by the mixed-use ratio below.

Mixed-use projects: Total commercial cost / Total project cost: 2.0825%

THE PRORATED COMMERCIAL COST DEDUCTION TO PUBLIC FUNDS MUST BE CALCULATED FIRST, BEFORE APPLYING ANY SUBSIDY ADJUSTMENT/INCREASE (REGULATION SECTION 10325(c)(10)(A)) TO THE NUMERATOR. TCAC staff may adjust this ratio as deemed appropriate.

Sample formula (commercial costs) for numerator Committed permanent public funds defraying residential costs =(F38)\*(1-145)

For projects with public operating or rental subsidies listed in Reg. Section 10325(c)(10)(A), calculate the percentage increase below and increase the permanent public funds numerator by the adjustment percentage.

Operating and rental subsidies: % of subsidized units: 50.9804%

The number of rental subsidy units and the number of operating subsidy units are cumulative, up to 100%.

12.7451%

Subsidy adjustment/increase to permanent public funds numerator (This adjustment is calculated in the numerator <u>after</u> any commercial cost adjustment).

Sample formula (subsidies) for numerator Committed permanent public funds defraying residential costs =F38\*(1+H53)

Sample formula (subsidies and commercial costs) for numerator Committed permanent public funds defraying residential costs =(F38\*(1-145))\*(1+H53)

### Tranche B calculation

For purposes of the public funds points section and the final tie breaker, a Tranche B loan is the lesser of the actual commitment amount or the following. Please note, an application must include a private Tranche B loan supported by a public subsidy to utilize this calculation.

Rental Income Differential: Rent Limit

40% AMI

			(OITO/OPIT)		
			OR	Public	Calculated
			50% AMI	Subsidy	Annual
	Unit Type	# of Units	(ALL OTHER)	Contract Rent	Rent
Ī	1-bedroom	11	\$957	\$1,547	\$77,880
	1-bedroom	1	\$749	\$1,547	\$9,576
	2-bedroom	6	\$1,142	\$1,949	\$58,104
	2-bedroom	1	\$893	\$1,949	\$12,672
	3-bedroom	7	\$1,308	\$2,658	\$113,400
	SRO				\$0
				TOTAL	\$271,632

 Rental Income Differential
 \$271,632

 Less Vacancy
 5.0%

 Net Rental Income
 \$258,050

 Available for debt service
 @ 1.15 DSC ratio:
 \$224,392

Loan term (years) Interest rate (annual) DSC ratio 15 6.0% 1.15

Loan amount per TCAC underwriting standards:

\$2,215,933

Actual Tranche B loan amount: \$4,198,000

Comments or additional information as necessary:

### 15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$647,952	\$664,151	\$680,755	\$697,773	\$715,218	\$733,098	\$751,426	\$770,211	\$789,467	\$809,203	\$829,433	\$850,169	\$871,423	\$893,209	\$915,539
Less Vacancy	5.00%	-32,398	-33,208	-34,038	-34,889	-35,761	-36,655	-37,571	-38,511	-39,473	-40,460	-41,472	-42,508	-43,571	-44,660	-45,777
Rental Subsidy	1.025	343,740	352,334	361,142	370,170	379,425	388,910	398,633	408,599	418,814	429,284	440,016	451,017	462,292	473,849	485,696
Less Vacancy	5.00%	-17,187	-17,617	-18,057	-18,509	-18,971	-19,446	-19,932	-20,430	-20,941	-21,464	-22,001	-22,551	-23,115	-23,692	-24,285
Miscellaneous Income	1.025	6,240	6,396	6,556	6,720	6,888	7,060	7,236	7,417	7,603	7,793	7,988	8,187	8,392	8,602	8,817
Less Vacancy	5.00%	-312	-320	-328	-336	-344	-353	-362	-371	-380	-390	-399	-409	-420	-430	-441
Total Revenue		\$948,035	\$971,736	\$996,030	\$1,020,930	\$1,046,454	\$1,072,615	\$1,099,430	\$1,126,916	\$1,155,089	\$1,183,966	\$1,213,565	\$1,243,905	\$1,275,002	\$1,306,877	\$1,339,549
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$41,550	\$43,004	\$44,509	\$46,067	\$47,680	\$49,348	\$51,076	\$52,863	\$54,713	\$56,628	\$58,610	\$60,662	\$62,785	\$64,982	\$67,257
Management		37,440	38,750	40,107	41,510	42,963	44,467	46,023	47,634	49,301	51,027	52,813	54,661	56,574	58,555	60,604
Utilities		61,380	63,528	65,752	68,053	70,435	72,900	75,452	78,093	80,826	83,655	86,583	89,613	92,749	95,996	99,355
Payroll & Payroll Taxes		86,934	89,977	93,126	96,385	99,759	103,250	106,864	110,604	114,475	118,482	122,629	126,921	131,363	135,961	140,720
Insurance		32,000	33,120	34,279	35,479	36,721	38,006	39,336	40,713	42,138	43,613	45,139	46,719	48,354	50,047	51,798
Maintenance		33,016	34,172	35,368	36,605	37,887	39,213	40,585	42,006	43,476	44,997	46,572	48,202	49,889	51,636	53,443
Other Operating Expenses		1,700	1,760	1,821	1,885	1,951	2,019	2,090	2,163	2,239	2,317	2,398	2,482	2,569	2,659	2,752
Total Operating Expenses		\$294,020	\$304,311	\$314,962	\$325,985	\$337,395	\$349,204	\$361,426	\$374,076	\$387,168	\$400,719	\$414,744	\$429,260	\$444,284	\$459,834	\$475,929
Tenant Internet Expense*	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	52,000	53,820	55,704	57,653	59,671	61,760	63,921	66,159	68,474	70,871	73,351	75,918	78,576	81,326	84,172
Replacement Reserve		20,800	20,800	20,800	20,800	20,800	20,800	20,800	20,800	20,800	20,800	20,800	20,800	20,800	20,800	20,800
Real Estate Taxes	1.020	2,500	2,550	2,601	2,653	2,706	2,760	2,815	2,872	2,929	2,988	3,047	3,108	3,171	3,234	3,299
Total Expenses		\$369,320	\$381,481	\$394,066	\$407,092	\$420,572	\$434,523	\$448,962	\$463,906	\$479,371	\$495,377	\$511,943	\$529,087	\$546,831	\$565,194	\$584,199
Cash Flow Prior to Debt Serv	rice	\$578,715	\$590,256	\$601,963	\$613,839	\$625,882	\$638,092	\$650,468	\$663,010	\$675,718	\$688,589	\$701,623	\$714,817	\$728,172	\$741,683	\$755,350
MUST PAY DEBT SERVICE																
Wells Fargo - A Tranche		218,476	218,476	218,476	218,476	218,476	218,476	218,476	218,476	218,476	218,476	218,476	218,476	218,476	218,476	218,476
Wells Fargo - B Tranche/Sect 8	3	283,864	283,864	283,864	283,864	283,864	283,864	283,864	283,864	283,864	283,864	283,864	283,864	283,864	283,864	283,864
Total Debt Service		\$502,340	\$502,340	\$502,340	\$502,340	\$502,340	\$502,340	\$502,340	\$502,340	\$502,340	\$502,340	\$502,340	\$502,340	\$502,340	\$502,340	\$502,340
Cash Flow After Debt Service	)	\$76,375	\$87,916	\$99,623	\$111,499	\$123,542	\$135,752	\$148,128	\$160,670	\$173,378	\$186,249	\$199,283	\$212,477	\$225,832	\$239,343	\$253,010
Percent of Gross Revenue		7.65%	8.59%	9.50%	10.38%	11.22%	12.02%	12.80%	13.54%	14.26%	14.94%	15.60%	16.23%	16.83%	17.40%	17.94%
25% Debt Service Test		15.20%	17.50%	19.83%	22.20%	24.59%	27.02%	29.49%	31.98%	34.51%	37.08%	39.67%	42.30%	44.96%	47.65%	50.37%
Debt Coverage Ratio		1.152	17.50%	1.198	1.222	1.246	1.270	1.295	1.320	1.345	1.371	1.397	1.423	1.450	1.476	1.504
		1.132	1.175	1.130	1.222	1.240	1.270	1.233	1.320	1.040	1.57 1	1.557	1.425	1.430	1.470	1.504
OTHER FEES** GP Partnership Management Fee		\$25,000	\$25,750	\$26,523	\$27,318	\$28,138	\$28,982	\$29,851	\$30,747	\$31,669	\$32,619	\$33,598	\$34,606	\$35,644	\$36,713	\$37,815
LP Asset Management Fee	•	8,500	\$8,755	\$9,018	\$9,288	\$9,567	\$9,854	\$10,149	\$10,454	\$10,768	\$11,091	\$11,423	\$11,766	\$12,119	\$12,483	\$12,857
Incentive Management Fee		21,438	26,705	32,042	37,446	42,919	48,458	54,064	59,735	65,470	71,269	77,131	83,053	89,034	95,074	101,169
Total Other Fees		54,938	61,210	67,582	74,053	80,623	87,294	94,064	100,936	107,907	114,979	122,152	129,425	136,797	144,269	151,841
Remaining Cash Flow		\$21,438	\$26,705	\$32,042	\$37,446	\$42,919	\$48,458	\$54,064	\$59,735	\$65,470	\$71,269	\$77,131	\$83,053	\$89,034	\$95,074	\$101,169
Deferred Developer Fee**																
•																
Residual or Soft Debt Payments**	•															
Payments to Soft Lenders		\$21,438	\$26,705	\$32,042	\$37,446	\$42,919	\$48,458	\$54,064	\$59,735	\$65,470	\$71,269	\$77,131	\$83,053	\$89,034	\$95,074	\$101,169

<sup>\*9%</sup> and 4% + state credit applications should include the cost of tenant internet service if requested in the Points System site amenity section.

<sup>\*\*</sup>Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.